

Artyom Makarov

Business Partnering Assistant



Personal Info

Address

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Date of birth

1995-12-19

Portfolio

https://makarovartyom.github.io

LinkedIn

https://www.linkedin.com/in/artiom-makarov-774605125

Languages

English - fluent

Russian - native

References

Andrey Naraevsky, Director Liner and Business Development at Global Container Service Ltd.
Please, see in LinkedIn recommendation section.

I have 2+ years experience in analytical and business related roles, working closely with **cross-functional stakeholders** from Finance, Commercial and Engineering sides.
Motivated by setting up and solving business problems, manipulating complex data with applying **statistical** and **machine learning methods** .
Automated 80% of analytical/visualization tools, contributed to improve weekly forecasting by statistical techniques.

Education

2013-09 - 2017-06

NATIONAL RESEARCH UNIVERSITY HIGHER SCHOOL OF ECONOMICS (ST. PETERSBURG)
Bachelor of Economics
Financial Markets and Institutions

Certificates

2019

Machine Learning Specialization - University of Washington, MOOC

2018

Math in Python for Data Analysis - Moscow Institute of Physics and Technology, MOOC

Experience

2017-04 - 2018-11

Business Partnering Assistant
MAERSK LINE, LLC

1. Working closely with commercial team and engineering, manipulate SQL data and Teradata, creating custom connectors to Microsoft products, embedding Azure services.
2. Weekly forecast improvement for biggest ocean corridor - working on time series, implemented SARIMA + Linear models for top commodities weekly demand.
3. Automated targeting for commercial department - customers profit segmentation, applied in Python.
4. Produced new Power BI dashboards, gathering business insight for top management.

2016-07 - 2017-04

Intern, Finance
METSO, LLC

1. Customers business results analysis, financial statement modelling.
2. Data mining and manipulation with on-premises software.

Hard skills

Python (pandas, scikit-learn, matplotlib, BeautifulSoup)

SQL (data manipulation (MS SQL/MySQL), work with SQLite Python module and Google BigQ, experienced in **ETL systems**)

Machine learning algorithms implementation for Regression, Time series, Classification and Clustering problems, confident in applying **statistical methods**

Data visualization - Power BI, Microstrategy, Plotly/Dash: interactive dashboarding, presentations

Soft skills

Partnering both with **commercial** and **engineering sides**, business requirements follow up.

Sharing insight within the team, **project thinking** (experience of BI tools development inside partners' team).